# Medicare Upper Payment Limit

#### **Upper Payment Limit**

- What is the Upper Payment Limit
- What is an Intergovernmental transfer
- How is the Upper Payment Limit Calculated and what this means for county nursing homes

#### **Upper Payment Limit**

- Upper Payment Limit (UPL) is a federal limit placed on a fee-for-service reimbursement for Medicaid providers
- UPL is the maximum a state may pay a group of providers in the aggregate, statewide for Medicaid feefor-service
- State payments above the maximum are not eligible for federal matching dollars
- The UPL is what Medicare would have paid facilities for the same services

### **Upper Payment Limit and IGT**

 There are no specific provider limits, therefore individual providers may receive more than their Medicaid cost as long as the aggregate payments do not exceed the UPL

#### Intergovernmental Transfer – IGT

 Depending on the state the federal government pays between 50 and 77 percent of all state cost associated with Medicaid – Federal Medical Assistance Percentage (FMAP)

#### Intergovernmental Transfer

- FMAP percentage for Pennsylvania For FY 17 = 51.78%
- IGT Transaction
  - County facilities transfer UPL dollars to the state
  - Using those funds the state obtains federal match
  - The total collected from counties and federal government is then redistributed to the state and counties.
  - State proceeds are used to fund other nursing home payments (county share) and other county health programs.

#### **Upper Payment Limit Calculation**

- Difference between average Medicaid rate and average Medicare payment times Medicaid facility days
- Average Medicare Payment = Medicaid days times the applicable Medicare RUG rate
  - Medicare rate is an all inclusive rate including drugs, and other ancillary services
- Average Medicaid Rate = All Medicaid related revenue, plus all supplemental payments to nursing facilities and all other payments for services to nursing facility residents by Medicaid i.e. drugs, lab, x-ray, and exceptional durable medical equipment

## Example - PNH

	1	Medicaid	Medicare Days X Medicare Rates		UPL
Days				<b>■</b> #	etis, sala anciani (s
Facility		134,049	134,049		134,049
Bed Hold		3,023			*
Average revenue per day	\$	233.56	\$ 365.23	(a)	
Annual Revenue	\$	31,543,835	\$ 48,958,716		
Add:					
HAI		5,318	0		
Exceptional DME		42,464	0		
Pharmacy		559,748	0		
DSH		572,131	0		
MDOI		1,511,129	0		
Total	\$	34,234,625	\$ 48,958,716	<b>-</b> ₩	\$ 14,724,091
Average per day	\$	255.39	\$ 365.23		\$ 109.84

<sup>(</sup>a) Weighted average of Medicaid days X Medicare RUG rates

All amounts shown are subject to change and for discussion only

#### **IGT**

	<u>PNH</u>	All
IGT cash Contribution by County	\$7,973,113	\$113,429,642
Total IGT Proceeds	10,773,021	153,262,589
Net Proceeds County State	2,799,908 (b)	39,832,947 39,526,422 (c)
FMAP Total		79,359,369 51.78%
Total UPL		153,262,589

<sup>(</sup>b) - allocation to counties = blend of facility specific UPL amount and a fixed per day amount

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<sup>(</sup>c ) - state proceeds are used to fund county share and other county health programs

## Distribution of IGT Proceeds – County Portion

- 80% of proceeds are distributed using a flat per day amount for all facilities
- The remaining 20% of proceeds are distributed based on how much each facility contributes to the UPL gap.

#### How to Improve UPL Gap

- Improving Medicaid CMI will improve UPL
  - County nursing homes payment rates are not adjusted for CMI
  - Increasing MA CMI will increase the Medicare rate used for calculating UPL and increasing the amount of the federal share and the total amount distributed to county homes
  - Increase your MA CMI at a greater rate than your peers will increase facilities portion of the total amount distributed (20% component)



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#### Sources:

Piper Report www.piperreport.com Accountability Guidance @Medicaid.gov

www. Medicaid.gov/Medicaid/financing- and-reimbursement/accountability-guidance/index. html

MACPAC – Supplemental Payments

https://www.macpac.gov/subtopic/supplemental-payments